

## Wednesday, November 30, 2011: Satellite Seminar

### Legal and Contracting Insights for Today's Supply Professional

<b>Location:</b>	Fox Valley Technical College   Room: E130AB 1825 N Bluemound Drive   Appleton, Wisconsin
<b>When:</b>	<b>Wednesday, November 30, 2011: 8:00 AM—12:30 PM</b> 8:00 AM: Continental Breakfast, Registration & Announcements 8:30 AM—12:30 PM: Satellite Seminar (DVD format, not live broadcast) 12:30 PM—1:30 PM: Optional discussion among attendees to discuss what was presented in the Seminar.
<b>Program Fee:</b>	ISM Members: <b>FREE</b>   Non-Members: \$35.00
<b>Registration Deadline:</b>	<b><u>Friday, November 25th, 2011</u></b>
<b>How to Register:</b>	Visit: <a href="http://www.new-ism.org">http://www.new-ism.org</a> to register online and pay for the meeting via PayPal. <b>-OR-</b> Contact Mary Banes   Phone: 920.725.5632 Email: <a href="mailto:marybanes@sbcglobal.net">marybanes@sbcglobal.net</a>

#### Seminar Description

Contracting underlies many aspects of procuring products and services. Questions often arise concerning to address ethical practices, global aspects, intellectual property, licenses, and social responsibility. Supply professionals are guided by laws and regulations to answer these questions. This satellite seminar will explore key considerations in the contracting process, including how to identify and understand terms and conditions that are important for you and your company in today's business environment.

#### Who Should Attend?

This satellite seminar is geared for supply professionals at all levels who are interested in guidelines and legalities for contracting. Individuals with responsibilities in other areas of the organization may also be interested in this topic.

#### Main Presenter:

**Helen M. Pohlig, J.D.**, is licensed to practice law in Arizona, Minnesota, and Washington, D.C.

#### Panelists:

**Martin J. Carrara, Esq.**, senior corporate counsel at Pfizer Inc.

**Ernest G. Gabbard, JD, CPSM, C.P.M., CPCPM**, senior director of corporate strategic sourcing for Allegheny Technologies Incorporated

**Darin L. Matthews, CPPO, C.P.M.**, chief procurement officer for Metro, the regional government of Portland, OR